

Service-Consulting: Hennecke's new service to increase efficiency, quality and sustainability

Hennecke is expanding its portfolio to include comprehensive consulting services. This gives a wide range of customers access to in-depth expertise and customized solutions. These can be used to achieve sustainable competitive advantages.



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Sankt Augustin, 2024 – With the introduction of Service Consulting in the area of 360°ENVIRONMENTAL SERVICES, the expert in polyurethane machine and plant technology is making its know-how available to its customers for process optimization and production security. "Regardless of whether it is about specific production problems, general resource efficiency or the optimization of machine performance - we have decades of experience and in-depth knowledge in all areas of PU applications. We would like to make this available to our customers even after commissioning," explains Nils Baumann, Sales Specialist Customer Value Service at Hennecke, the new offer in the sustainably oriented portfolio of 360°SERVICE.

Optimizing production processes

The Service Consulting focuses on improving product quality, reducing production costs and at the same time increasing production stability. Through a comprehensive and holistic analysis of the entire production process - both in process technology and in chemical processes - and the interdisciplinary know-how of the service specialists, solutions are found that are often outside the producers' field of vision. In addition, the Service Consulting supports companies in their efforts to find the optimal solution if they do not have a specific idea of the machine or process solution that is suitable for them due to a lack of experience or unclear production requirements. The goal is always a highly efficient and resource-saving production process that provides customers with a sustainable competitive advantage.

Comprehensive range of services

The new service from Hennecke offers comprehensive optimization of machine performance, advice on innovative core components, sustainable process improvements and the identification and elimination of avoidable production costs and sources of error. The offer also includes tool optimization, chemical advice and increasing production stability. This leads to more efficient and sustainable production, which helps users to reduce their costs. "The focus is on reducing the use of raw materials, saving energy, avoiding cuttings and rejects and minimizing disposal costs," explains Jens Geuer, Head of R&D Process Engineering at Hennecke. The savings achieved in this way amortize the service costs in a short time.

Consulting process: Security for customers

Companies that take advantage of Hennecke's Service Consulting are on the safe side. In a non-binding and free preliminary discussion, a service specialist will gather details about the existing initial situation. Based on his experience, he can assess whether the identified issues can be solved. Only when there is a concrete prospect of success will a transparent offer with a detailed description of the service be drawn up, which the company can accept and thus commission the service. Of course, absolute confidentiality is guaranteed. After the process analysis and evaluation, the customer

receives his individual solution proposals. A detailed final report ensures a stable and cost-efficient production process in the long term.

Visit the 360°CONNECT Service Portal for more information and contact details of Hennecke Service Consulting:

www.hennecke.com/en/services/360/overview.

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